



CORPORATE OVERVIEW

BUILT TO **CONNECT**

**Sidoti Spring 2022 Virtual
Conference**

March 23, 2022



ABOUT ASTEC



Headquarters
Chattanooga, TN USA



Employees
~4000



Stock Symbol
NASDAQ: ASTE

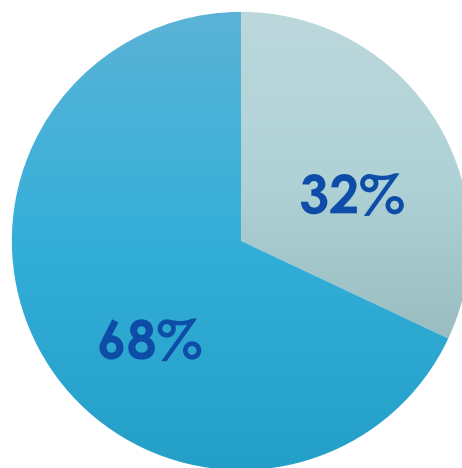


2021 REVENUE MIX

~\$1.1 BILLION

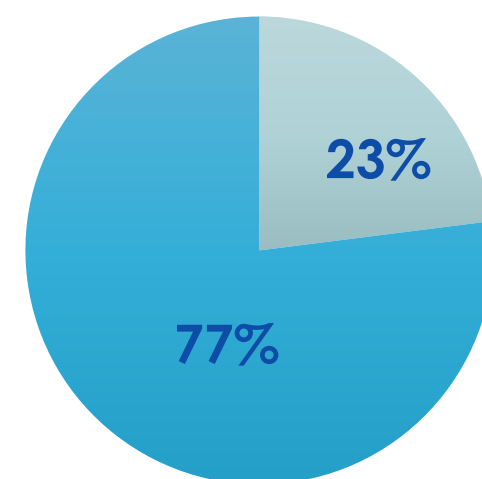
Astec is a leading manufacturer of equipment for asphalt road building, aggregate processing and concrete production. Products include rock crushing and screening plants, hot mix asphalt (HMA) facilities, concrete plants, milling machines, asphalt pavers, and material transfer vehicles.

SEGMENT



■ MATERIALS SOLUTIONS
■ INFRASTRUCTURE SOLUTIONS

GEOGRAPHY



■ INTERNATIONAL SALES
■ DOMESTIC SALES

Visit [astecindustries.com](https://www.astecindustries.com) for the latest financial information.

The ROCK to ROAD PORTFOLIO

Materials Solutions

CRUSHING & SCREENING
FOR RAW MATERIALS



Infrastructure Solutions

ASPHALT & CONCRETE PROCESSING
INDUSTRIAL HEATING

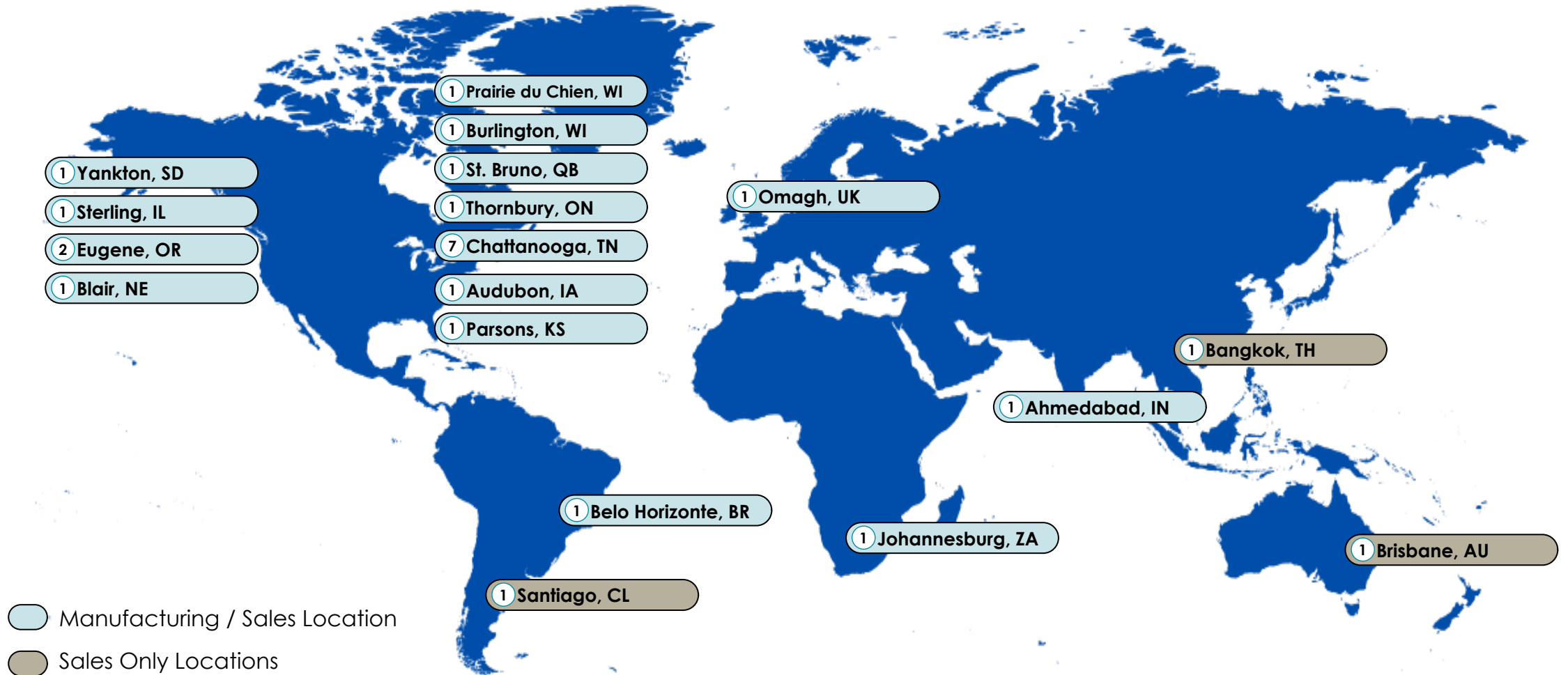


Infrastructure Solutions

CONSTRUCTION MACHINERY



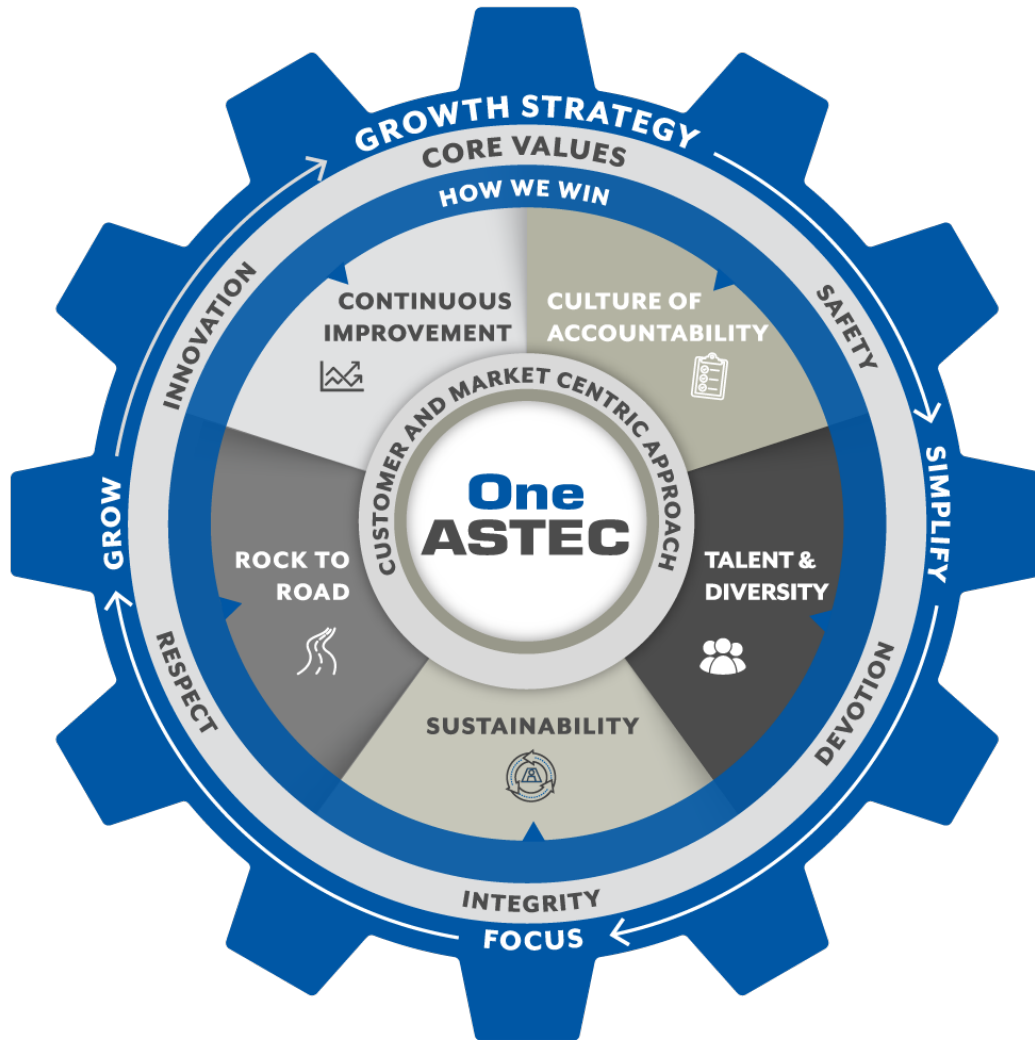
ASTEC LOCATIONS



Strategic Expansion Focus Area | Asia | Australia | Europe | India | Latin America | Middle East | Northern Africa

Operating As

**One
ASTEC**



- Enhances customer and dealer experience.
- Makes us a stronger and more efficient company.
- Positions us for future growth.
- Leverages our Rock to Road™ portfolio.
- Strengthens our innovation pipeline.
- Accelerates operational excellence.
- Drives employee engagement and company culture.

CORE VALUES



DEVOTED



INTEGRITY



RESPECT



INNOVATION



SAFETY

Our Environmental, Social and Governance (ESG) Journey



EHS Program

- Safety-first culture with stringent internal processes and procedures in place
- Goal: zero harm



Employee Development

- Focus on diversity and inclusion
- Signed CEO pledge to diversity and inclusion
- Equitable pay
- Continuous learning and training



Sustainability Initiatives

- History of sustainable products
- Reduce carbon footprint through energy efficiency upgrades



Corporate Citizenship

- Five members of ELT on charitable/ community boards
- Employee support
- Local schools, churches, community centers
- Salvation Army, food banks



Supply Chain Management

- Comply with all applicable environmental laws, regulations and standards
- Supplier code of conduct
- Conflict minerals reporting



Corporate Governance

- Engaged board of directors; oversight of ESG
- Compensation of mgmt. & board aligned with shareholder interests
- Anonymous, non-retaliatory whistleblower program

EXECUTIVE LEADERSHIP TEAM



Barry Ruffalo
President & CEO
2019



Becky Weyenberg
Chief Financial Officer
2019



Matt Litchfield
Chief Information Officer
2019



Anshu Pasricha
General Counsel and
Corporate Secretary
2020



Greg Oswald
SVP, Operational Excellence
2019



Steve Anderson
SVP of Administration and
Investor Relations
1999



Mark Roth
SVP, Corporate Development
and Strategy
2021



Jaco van der Merwe
Group President
2016



Tim Averkamp
Group President
2019



Michael Norris
SVP, International and
Aftermarket Sales
2018



Todd Burchett
VP, Strategic Accounts
2020

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ASTECC DIGITAL

Simplify solutions for asphalt, concrete and aggregate controls

Enhance customer experience

Provide technology solutions to the Industry



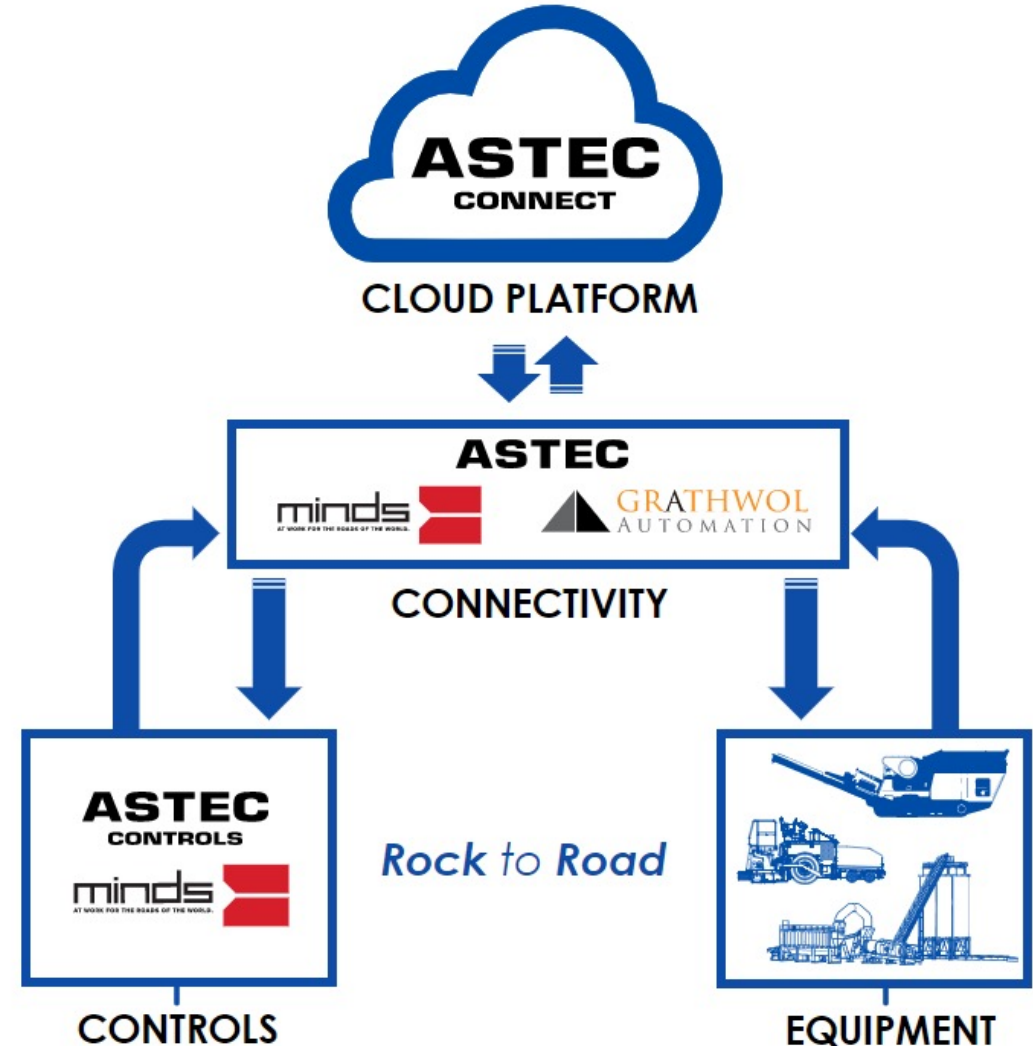
Astec is a market leader with significant customer reach to deploy technology with scale



As an OEM Astec brings intimate knowledge of equipment to marry up with technology to create an integrated system



Technology builds connected relationships with customers/dealers, elevating parts and service revenue





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